DATE: January 24, 2018
TO: Energy Council
FROM: Wendy Sommer, Executive Director
BY: Karen Kho, Senior Program Manager
SUBJECT: BayREN Contract Amendments

SUMMARY
Staff is requesting Energy Council approval to issue additional rebates of $146,250 for 2017 multifamily projects and authorization for the Executive Director to enter into a 2018 contract amendment with the Association of Bay Area Governments for an additional $45,000.

DISCUSSION
2017 Contract: In January 25, 2017 the Energy Council approved the 2017 BayREN contract, which included authorization for issuing $3,750,000 in incentives to 5,000 multifamily units in the Bay Area. At the end of December 2017, ABAG transferred an additional $146,250 in incentive funding to the Agency to serve 195 more units that completed upgrades in 2017. Staff is requesting the spending authorization to issue these additional incentive checks.

2018 Contract: On December 20, 2017 the Energy Council approved a resolution authorizing the Executive Director to enter into a contract of up to $6,023,966 for 2018 BayREN services. The scope of work includes administering the regional multifamily financing pilot program. ABAG will be issuing a contract amendment to increase the budget for the multifamily financing program by $45,000.

RECOMMENDATION
Adopt the attached Resolution authorizing the Executive Director to enter into all necessary contracts and agreements with ABAG and make any necessary changes to the FY 2017/18 budget for Project 1347: BayREN.

Attachment A: Revised 2018 Multifamily Financing Budget
ENERGY COUNCIL
RESOLUTION #EC 2018 –

MOVED:
SECONDED:

AT THE MEETING HELD JANUARY 24, 2018

RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR TO ISSUE ADDITIONAL INCENTIVES AND AMEND THE 2018 CONTRACT FOR BAY AREA REGIONAL ENERGY NETWORK (BayREN) AND OTHER RELATED ACTIONS

WHEREAS, the Energy Council recognizes that it is in the interest of the local, regional, state, and federal agencies to stimulate the economy; create and retain jobs; reduce fossil fuel emissions; and reduce total energy usage and improve energy efficiency; and

WHEREAS, the Energy Council was formed to seek funding to develop and implement programs and policies that reduce energy demand, increase energy efficiency, advance the use of clean, efficient and renewable resources, and help create climate resilient communities; and

WHEREAS, the California Public Utilities Commission (CPUC) has recognized the need for expanded collaboration with and participation by local governments to achieve market transformation toward energy efficiency as part of its Long Term Energy Efficiency Strategic Plan; and

WHEREAS, in its Decision 15-10-028, the CPUC authorized funding for Regional Energy Networks (RENs) to continue their existing programs with an annualized budget; and

WHEREAS, the Energy Council partnered with the Association of Bay Area Governments (ABAG) and eight other county representatives to implement the Bay Area Regional Energy Network (BayREN); and

WHEREAS, with ongoing input from the Energy Council Technical Advisory Group (TAG), the Energy Council represents Alameda County jurisdictions within BayREN; and

WHEREAS, Energy Council leads the regional multifamily rebate and financing programs for BayREN, and

WHEREAS, in December 2017 ABAG transferred $146,250 of incentive funding to the Energy Council for an additional 195 multifamily properties to complete upgrades in 2017;

WHEREAS, ABAG intends to provide the Energy Council with an additional $45,000 for financing technical assistance services as described in Attachment A;

NOW THEREFORE, BE IT RESOLVED, that the Energy Council hereby authorizes the Executive Director to:

1. Enter into all necessary contracts and agreements with ABAG and make any necessary changes to the FY 2017/18 budget for Project 1347: BayREN in order to accept:
   a. $146,250 in incentive payments
   b. $45,000 for multifamily financing assistance

2. Approve any required time extensions, modifications, or amendments thereto.

3. Allocate the necessary resources to implement and carry out the amended scope of work.
ADOPTED this 24th day of January 2018, by the following votes:

AYES:
NOES:
ABSENT:
ABSTAINED:

I certify that under the penalty of perjury that the foregoing is a full, true and correct copy of Resolution #EC 2018 –

______________________________
WENDY SOMMER
Executive Director
Multifamily Capital Advance

Multifamily property owners can access zero percent interest capital to make energy efficiency improvements to multifamily buildings located within the Bay Area. Participating lenders match the program’s capital by at least 50%.

The Energy Council will manage the Bay Area Multifamily Capital Advance Pilot (BAMCAP), including the following:
- Recruit lenders to participate in the program
- Promote the financing product to property owners
- Manage financing subconsultant
- Offer financing concierge to complement energy advising service
- Adapt program based on market need

The initial 2018 budget is being revised to reduce the marketing budget and increase funding for the financing concierge service.

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