

DATE: September 25, 2019

TO: Energy Council

FROM: Wendy Sommer, Executive Director

BY: Karen Kho, Principal Program Manager

SUBJECT: Bay Area Regional Energy Network (BayREN) - Contract Amendment #1

SUMMARY

Staff is requesting Energy Council approval to enter into a contract amendment with ABAG for an additional \$265,000 to supplement the regional multifamily and green labeling program budgets.

DISCUSSION

On December 19, 2018 the Energy Council approved a resolution authorizing the Executive Director to enter into a contract of up to \$6,670,347 for 2019 BayREN services. The Energy Council is the regional lead for the multifamily and green labeling programs and provides local outreach for the other programs.

The Multifamily program amendment would include program redesign, rater support activities, and software upgrades. Based on a recent ruling from the California Public Utilities Commission, the Multifamily program is preparing to include building electrification measures in the 2020 program year. This year the program began allowing third-party energy raters to bring projects into the program, which has increased the need for coordination and quality assurance. In addition, the program is due for upgrades to its supporting software tools.

The proposed Green Labeling program amendment will include additional Home Energy Score assessor support and training, program evaluation and reporting activities, and database integration with the Multiple Listing Service (MLS).

ABAG will be issuing a contract amendment to increase the budget for the multifamily program by \$155,000 and the green labeling budget by \$110,000.

RECOMMENDATION

Adopt the attached Resolution authorizing the Executive Director to enter into a 2019 contract amendment of \$265,000 for Bay Area Regional Energy Network (BayREN) and other related actions.

Attachment A: Revised 2019 Multifamily and Green Labeling Budget

ENERGY COUNCIL RESOLUTION #EC 2019 -

MOVED: SECONDED:

AT THE MEETING HELD SEPTEMBER 25, 2019

RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR TO AMEND THE 2019 CONTRACT FOR BAY AREA REGIONAL ENERGY NETWORK (BayREN) AND OTHER RELATED ACTIONS

WHEREAS, the Energy Council recognizes that it is in the interest of the local, regional, state, and federal agencies to stimulate the economy, create and retain jobs, reduce fossil fuel emissions, and reduce total energy usage and improve energy efficiency; and

WHEREAS, the Energy Council was formed to seek funding to develop and implement programs and policies that reduce energy demand, increase energy efficiency, advance the use of clean, efficient and renewable resources, and help create climate resilient communities; and

WHEREAS, the California Public Utilities Commission (CPUC) has recognized the need for expanded collaboration with and participation by local governments to achieve market transformation toward energy efficiency as part of its Long Term Energy Efficiency Strategic Plan; and

WHEREAS, the Energy Council partnered with the Association of Bay Area Governments (ABAG) and eight other county representatives to implement the Bay Area Regional Energy Network (BayREN); and

WHEREAS, with ongoing input from the Energy Council Technical Advisory Group (TAG), the Energy Council represents Alameda County jurisdictions within BayREN; and

WHEREAS, in its Decision 18-05-041, the CPUC approved BayREN's ten-year Business Plan with an annualized budget of \$22,739,000; and

WHEREAS, the Energy Council leads the regional multifamily and green labeling programs for BayREN; and

WHEREAS, ABAG intends to transfer \$155,000 to the Energy Council to support program redesign and rater oversight for the multifamily program;

WHEREAS, ABAG intends to provide the Energy Council with an additional \$110,000 to provide green labeling services as described in Attachment A;

NOW THEREFORE, BE IT RESOLVED, that the Energy Council hereby authorizes the Executive Director to:

- 1. Enter into all necessary contracts and agreements with ABAG in order to accept additional funds in the amount of \$265,000 and make any necessary changes to the FY 2019-20 budget for Project 1347: BayREN.
- 2. Approve any required time extensions, modifications, or amendments thereto.
- 3. Allocate the necessary resources to implement and carry out the amended scope of work.

| BE IT FURTHER RESOLVED that the Executive Director as the Board President's designee, is hereby |
|--|
| authorized to execute on behalf of the Energy Council all contract-related documents, including, but not |
| limited to, applications, payment requests, agreements (including the hiring of temporary staff), and |
| amendments necessary to secure contract funds and to implement the approved contract projects; |
| |
| |

| ADOPTED this 25th day of September 2019, by the following votes: | | | | |
|--|--|--|--|--|
| AYES: NOES: ABSENT: ABSTAINED: | | | | |
| I certify that under the penalty of perjury that the foregoing is a full, true and correct copy of Resolution #EC 2019 – | | | | |
| Arliss Dunn Clerk of the Board | | | | |

Attachment A Revised Multifamily and Green Labeling Budget

Multifamily Budget Revision

The multifamily program scope of work is expanded to include:

- Program redesign to add building electrification measures in 2020, as allowed by the new fuel substitution test
- Oversight and coordination to support third-party rater participation in the program.
- Upgrades to EnergyPro Lite modeling software and the EnergyOrbit project tracking database

| Funding Category | Initial Budget | Amended Budget | Change |
|------------------|----------------|----------------|-----------|
| | | | |
| Administration | \$12,000 | \$12,000 | 0 |
| Implementation | \$2,080,800 | \$2,173,300 | \$92,500 |
| Marketing | \$107,500 | \$95,000 | -12,500 |
| Incentives | \$3,750,000 | \$3,825,000 | \$75,000 |
| | | | |
| Total | 5,950,300 | \$6,105,300 | \$155,000 |

Green Labeling Budget Revision

The green labeling program scope of work is expanded to include:

- Home Energy Score assessor outreach, coordination, onboarding, and two 2-day bootcamps
- Data sharing and referrals to identify successful leads between Home Energy Score and Home+
- Homeowner satisfaction survey calls, data collection and analysis to assess progress towards meeting program goals
- Integration of Home Energy Scores in the Multiple Listing Service

| Funding Category | Initial Budget | Amended Budget | Change |
|------------------|----------------|----------------|-----------|
| | | | |
| Administration | 1,000 | \$1,000 | 0 |
| Implementation | 404,500 | 514,500 | \$110,000 |
| Marketing | 30,000 | \$30,000 | 0 |
| | | | |
| Total | 435,500 | \$545,000 | \$110,000 |